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bestselling author on
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Benefits Realisation
Management takes a
practical and
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to realising the value from change initiatives. This book is driven by the belief that any change initiative in any organisation can improve the value it delivers by adopting relatively simple benefits management practices - it doesn't have to be complicated!

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along the way, how
to: ? define your
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a hugely valuable process: What is Benefits Realisation? It is the definition, planning, structuring and actual realisation of the benefits of a business change or business improvement project. Despite vast sums being spent on projects, many organisations don't

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do most of what
follows.

*Benefits Realisation:
A Comprehensive
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A Benefits Realisation
Plan can assist in
accurately tracking
the Benefits and Dis-
benefits towards their
final realisation.

Understanding
Benefits helps us to

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confirm the viability (whether an initiative is worth doing) and alignment of activity in delivering a vision. So the Benefits Realisation Plan provides a common reference point within which to show the magnitude and timing of forecast benefits realisation. A Benefits Realisation Plan is

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therefore the basis for
ongoing monitoring ...

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